OUTCOMES ACCELERATOR – FREQUENTLY ASKED QUESTIONS
AUGUST 12, 2022

This will be a living document updated continuously as questions are received through virtual information sessions or to the Outcomes Accelerator inbox (OutcomesAccelerator@levoca.org).

ELIGBILITY / SCOPE

- **Who can apply?**
  - The Outcomes Accelerator invites applications from individual organizations or consortia, including, but not limited to:
    - **Outcome funding organizations** including multilateral and bilateral funding organizations, private philanthropy, and domestic governments, which will be the primary end-clients of the Outcome Accelerator.
    - **Service delivery organizations** including non-profit and for-profit organizations that implement outcomes-focused programs.
    - **Market support providers** including deal developers, intermediaries, advisory firms, research organizations, law firms, and evaluators; and
    - **Impact Investors** including funds, development finance institutions, foundations, institutional and other investors, or providers of risk or working capital.

- **Can organizations submit multiple proposals? Can organizations be eligible for multiple awards?**
  - Yes, organizations can submit more than one EOI. We recognize that some organizations are involved in multiple OBF projects. Given that the Outcomes Accelerator plans to select only several high impact proposals in this first cohort, organizations may want to prioritize which proposal(s) would be the best fit for Accelerator support based on the eligibility criteria outlined in the EOI template. In the event an organization is involved in more than one successful proposal, there is nothing stipulating that an organization couldn't receive multiple awards. Please consult with the Outcomes Accelerator Secretariat for further guidance. Applications will be selected by the Governing Committee based on a holistic view of the project proposal against the defined criteria and will be carefully selected to ensure a complementary portfolio balanced in theme, region and levels of novelty.

- **Can high income countries apply?**
  - Projects or services must be delivered in or be provided for the benefit of countries and territories eligible to receive official development assistance according to OECD-DAC List of ODA Recipients. However, a high-income country could apply (for example, a bilateral aid agency), so long as the project will serve countries and territories eligible to receive ODA and meet the other eligibility criteria outlined in the EOI template.

- **Can organizations apply if they have already received funding from a different source for another phase of the project?**
  - o There are no stipulations against organizations applying if they had already received funding from a different source for other phases of the project. It will be important for proposals to demonstrate how Outcomes Accelerator funding will provide additionality, both financial and non-financial, to the project. The budget section of the EOI should also specify details on the sources/uses of funding for the project, timeline for when those resources were received, and provide a rationale for additional support from the Outcomes Accelerator.

- **What are some examples of the existing market traction proposals need to demonstrate?**
  - o It will be important for the first proposals selected for the Outcomes Accelerator to have a demonstration effect for the market and be able to launch relatively quickly. Existing market traction can be evidenced by having key partners/stakeholders engaged (including service providers), outcome funding having been identified, and other practical measures that could demonstrate the project could launch within a relatively short time frame.

BUDGET

- **Is there flexibility if a budget does not fit within the indicative amount for a product type listed in the EOI template?**
  - o These budget ranges provided in the EOI template are indicative amounts and not necessarily hard and fast rules. Proposed budgets will be assessed with consideration for realism and price reasonableness

- **What level of information about the budget is required at the EOI stage, given that a full budget breakdown is not required?**
  - o The EOI should include the total amount of funding requested, the expected use of Outcomes Accelerator funding (for example, design studies, outcome funding, capacity building, legal and professional services, other), and the other funding sources for the project. A more detailed budget will be required at the full proposal stage.

SIZE OF FIRST COHORT

- **How much funding is available for the call for proposals? How many organizations do you plan to shortlist?**
  - o The Outcomes Accelerator plans to select several high impact projects to serve in its augural first cohort. There's no pre-specified number of proposals or funding cap defined, as it will ultimately depend on the number and type of applications received. The EOI also includes guidance on tentative funding amounts based on the type of proposal. It is also important to note that not all funding for the Outcomes Accelerator will be allocated within this first call for

proposals. There will be additional future calls for proposals to support the broader objectives of the Accelerator.

TIMELINE

- **When will full proposals be due?**
  - o We expect full proposals to be due in approximately mid-October. The final deadline will be announced soon.

- **After the grant allocations are made, when does funding need to be spent by?**
  - o For the first cohort of projects, the Outcomes Accelerator is seeking projects that have some existing market traction to be able launch within a relatively short timeframe. It will be important for these first projects to act as a demonstration effect for the broader market. It is expected that most grants allocated in this first cohort will need to be spent within 12 months or less from the start of the grant. However, the Secretariat will work with each applicant to determine the most feasible and appropriate timeline – also taking into consideration donor timeline requirements.

CONFIDENTIALITY

- **What should be done if applicants have concerns about sharing sensitive information or confidentiality when submitting an application?**
  - o Any potential applicants with concerns on sharing highly sensitive information should reach out to us as the Outcomes Accelerator Secretariat to discuss options and their specific concerns. In cases of very highly sensitive information, there could be possible non-disclosure arrangements or an option to redact highly sensitive information in their proposals with a short justification explaining why information was left out.

- **The request to share information such as feasibility studies through the Outcomes accelerator might pose some challenges with outcome payers or investors. Can you please clarify this?**
  - o In general, sharing knowledge as a public good is an overarching goal of the Outcomes Accelerator. It will be important to share the outputs and deliverables of the Outcomes Accelerator wherever possible. However, individual cases and sensitivities can be discussed with the Governing Committee.